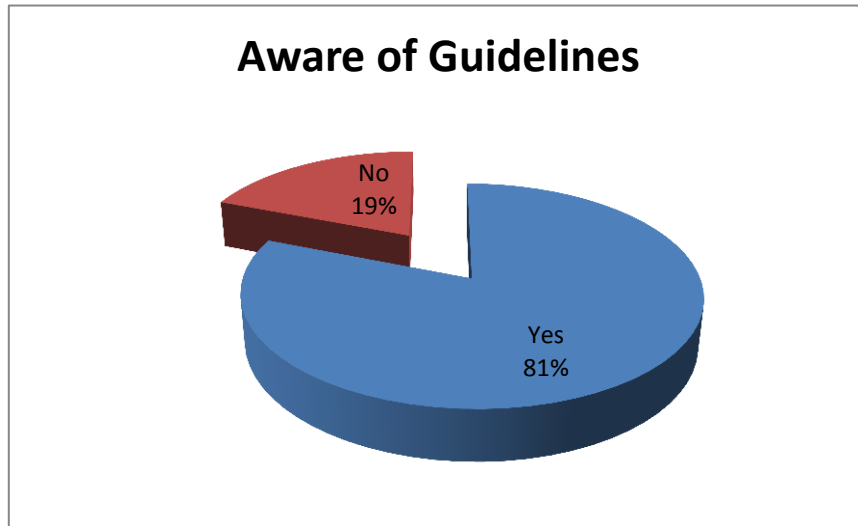


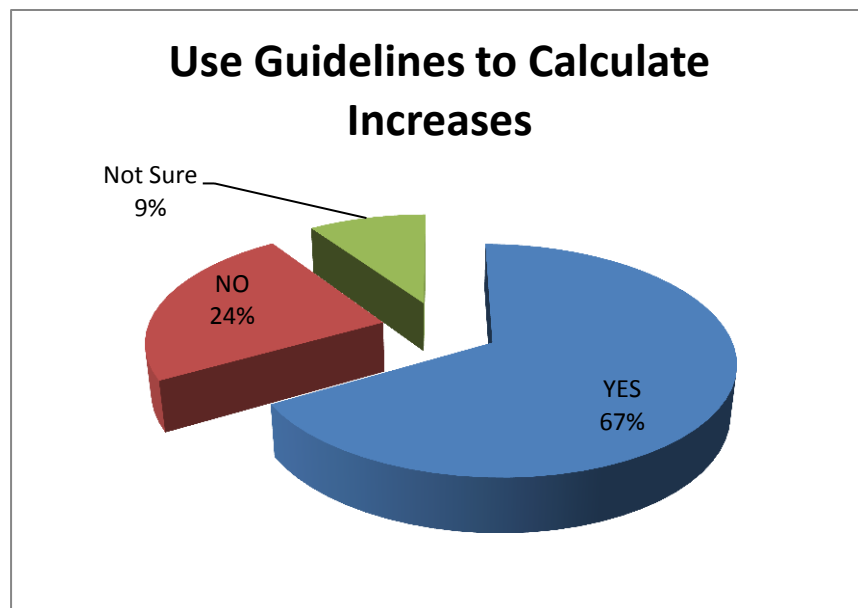
Survey Results - Alexandria Voluntary Rent Increase Guidelines

April 2015

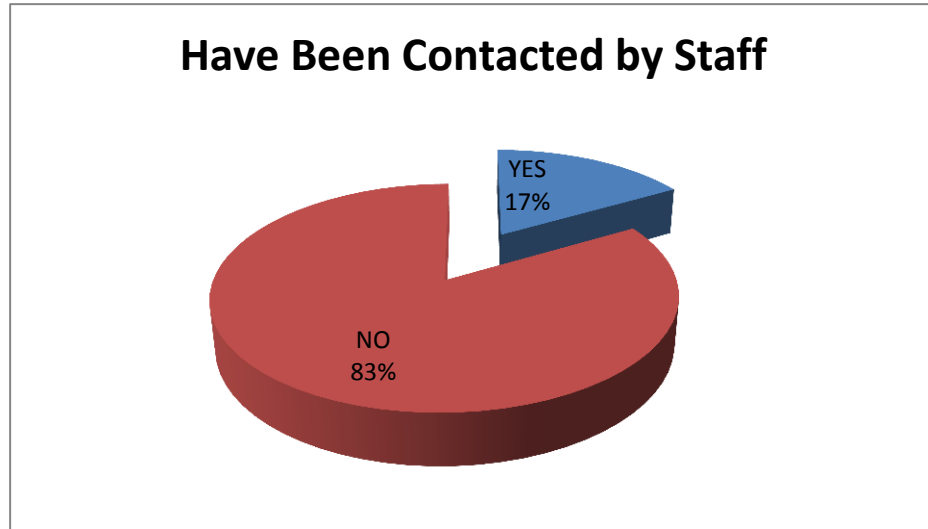
- 1) Are you aware of the voluntary rent increase guidelines for the City of Alexandria?



- 2) Do you or would you consider the City's Guidelines when calculating rent increases for tenants at the end of their lease terms.



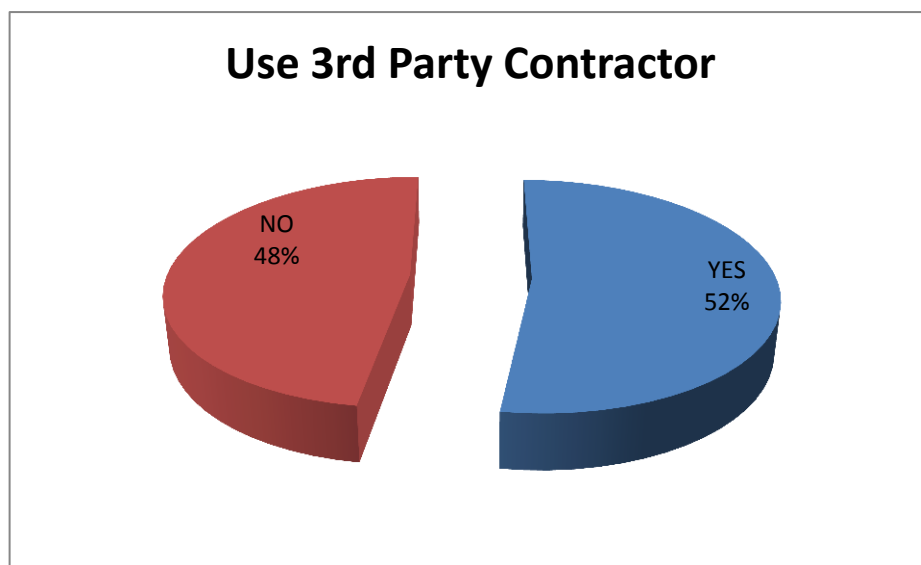
- 3) Have you ever been contacted by the Office of Housing's Landlord Tenant Relations Division regarding a rent increase?



If yes, what was the resolution of the contact? (The rent was reduced, no adjustment was made, the resident was offered a lower cost apartment, etc.)

All 7 "yes" responses indicated that some reduction or accommodation was made which resulted in a lower increase, although not necessarily to the guideline recommendation.

- 4) Do you use software or a third party contractor to determine rent increases (e.g. LRO)?



5) How much were the latest rent increases you sent out?

0-2%	2-3%	3-5%	5-7%	More than 7%	Unsure/wouldn't or couldn't answer
6	15	10	8	0	3

6) If possible, please estimate how much rents for current tenants have risen over the past year? The past three years?

0-2%	2-3%	3-5%	5-7%	More than 7%	Unsure/wouldn't or couldn't answer
3	11	11	7	0	10

7) If a resident indicates that the rent increase that has been offered is burdensome or unfair, do you consider reductions or alternatives such as offering a lower cost units.

Work with Tenants with Alternatives

